

### *Land as Protagonist.*

Since 2003, viticulturist Annie Favia and winemaker Andy Erickson have been embarking on this still-unfolding narrative, with a simple mission: create soulful wines that express the true nature of the vineyards from which they come. Together with their team, they collaborate on farming unique vineyard sites with soils, climate, and aspects ideal for growing exquisite wine grapes.

More than two decades after producing their first bottles of wine, they have arrived at a succinct but powerful distillation of the philosophy that guides their approach to work:

*In collaboration with nature,  
with reverence for craft,  
in honor of place.*

### COLLABORATION WITH NATURE

Our farming ethos has committed us to reinvigorate landscapes, and our vineyards, after ecologies that originally existed in the region. Mirroring nature while allowing it to attain a state of equilibrium. This means using organic and biodynamic methods to restore local biodiversity with native plants, taking a holistic approach to the vineyard and its surrounding lands, and asking how each decision affects the flourishing of the vineyard, the appellation, the valley, and beyond.

### REVERENCE FOR CRAFT

As shepherds of the winemaking process, we carefully coax the grapes into wine. Taking an analog approach, with an eye to meticulous detail—gentle handling, minimal intervention, natural yeast fermentation and strict monitoring of the wine—allows the grapes to speak for themselves. Ultimately, we unite science, art and nature to produce unparalleled wines, each with its own distinct character.

### HONOR OF PLACE

As stewards of a beautiful 86-acre parcel in the heart of Oakville, a historic property in Coombsville, and farming unique vineyard sites with soils, climate, and aspects ideal for growing exquisite wine grapes, we heed our long-considered ethos: to be connected with the natural world, respect the ancient methods and places that we now steward, all while sharing the bounty that will come from this land with a wider community.

favia